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UNITED STATES BANKRUPTCY COURT

SOUTHERN DISTRICT OF NEW YORK	<b>3</b> 7	
In re: MAXCOM USA TELECOM, INC., et al.,	: Chapter 11 : Case No. 19-2348	39 (RDD)
Debtors.1	: : : :X	

# DECLARATION OF ERIK GONZALEZ LAUREANO IN SUPPORT OF FIRST DAY MOTIONS AND APPLICATIONS IN COMPLIANCE WITH LOCAL RULE 1007-2

I, Erik Gonzalez Laureano, hereby declare under penalty of perjury as follows:

1. I am the Chief Executive Officer of Maxcom USA Telecom, Inc., a company organized under the laws of the State of New York ("Maxcom USA") and the Chief Financial Officer of debtor Maxcom Telecomunicaciones, S.A.B. DE C.V. ("Maxcom Parent," and together with Maxcom USA, the "Debtors"), a company organized under the laws of Mexico and the parent of debtor Maxcom USA. I am generally familiar with the day-to-day operations, affairs, and books and records of the Debtors.

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The Debtors, together with the last four digits of each Debtor's tax identification number, Maxcom USA Telecom, Inc. (7220) and Maxcom Telecomunicaciones, S.A.B. de C.V. (8KT0). The location of Debtor Maxcom Telecomunicaciones, S.A.B. de C.V.'s corporate headquarters and service address are: Guillermo González Camarena, 2000, Centro Ciudad, Santa Fé, Mexico, CDMX. The service address for Debtor Maxcom Telecom USA Inc. is c/o United Corporate Services, Inc., Ten Bank Street, Suite 560, White Plains, NY 10606.

- 2. On August 19, 2019 (the "<u>Petition Date</u>"), the Debtors filed voluntary petitions for relief under chapter 11 of title 11 of the United States Code (the "<u>Bankruptcy Code</u>") in this Court seeking approval of their Joint Prepackaged Chapter 11 Plan dated June 17, 2019 (as same may be amended or modified, the "<u>Plan</u>"), so as to permit the restructuring of the Step-Up Senior Notes due 2020 issued by Maxcom Parent and guaranteed by the Non-Debtors Subsidiaries (as defined in the Plan) (the "<u>Old Notes</u>") on the terms set forth in the Plan.
- 3. On the Petition Date, the Debtors also filed a number of motions and applications (collectively, the "<u>First Day Motions</u>") in order to move towards approval and confirmation of the Plan in a manner that will allow the Debtors to operate in Chapter 11 with minimum disruption or loss of value. I am familiar with the contents of each of the First Day Motions (including the exhibits thereto), and believe that the relief sought in each of the First Day Motions is necessary to ensure a successful restructuring of the Debtors.
- 4. I submit this declaration in support of the First Day Motions pursuant to Rule 1007-2 of the Local Bankruptcy Rules for the United States Bankruptcy Court for the Southern District of New York (the "Local Rules") and 28 U.S.C. § 1746 (the "First Day Declaration"). Except as otherwise indicated herein, all facts set forth in this First Day Declaration are based on my personal knowledge, information supplied to me by others at the Debtors and the Debtors' professionals, were learned from my review of relevant documents or are my opinion based upon my experience and knowledge of the Debtors' operations and financial condition. I am over the age of 18 and authorized to submit this Declaration on behalf of the Debtors. If called upon to testify, I could and would testify competently to the facts set forth herein.
- Part I of this Declaration describes the background and business of the Debtors.
   Part II describes the Debtors' prepetition capital structure and indebtedness. Part III describes

the circumstances leading to the commencement of the chapter 11 cases and the efforts of the Debtors to restructure the Old Notes. Part IV sets forth the relevant facts in support of each of the First Day Motions. Part V contains statements and schedules providing additional information about the Debtors, including the basis for venue in this district, as required by Local Rule 1007-2.

### **PART I**

## **BACKGROUND AND BUSINESS OF THE DEBTORS**

# A. Corporate History and Organizational Structure

6. Maxcom Parent is a limited liability public stock corporation (*sociedad anónima burstátil de capital variable*) with indefinite life, organized under the laws of Mexico in 1996.<sup>2</sup> Maxcom Parent is not a public reporting company in the United States pursuant to the Securities Exchange Act of 1934. Maxcom USA is a wholly owned subsidiary of Maxcom Parent organized under the laws of New York in 2019. An organizational chart illustrating the current corporate structure of Maxcom Parent and its subsidiaries, including Maxcom USA, is attached hereto as **Exhibit A**.

### **B.** The Business and Assets of the Debtors

7. Maxcom Parent and its subsidiaries (together, the "Maxcom Enterprise") are facilities-based telecommunications providers that use a "smart-build" approach to deliver "last-mile" connectivity to enterprises, residential customers and governmental entities in Mexico. Since its inception, the Maxcom Enterprise has targeted business, residential customers and governmental entities that have been underserved by Teléfonos de México, S.A.B. de C.V., the local telecommunication incumbent, and other competing telecommunications providers.

Maxcon Parent was originally organized under the name "Amaritel, S.A. de C.V," but changed its name to "Maxcom Telecommunicaciones, S.A. de C.V." on February 9, 1999. In connection with its initial public offering, Maxcom Parent's corporate name was changed to "Maxcom Telecommunicaiones, S.A.B. de C.V."

The Maxcom Enterprise provides a wide range of voice and data services on a bundled and unbundled basis, including local and long-distance voice, data, high speed, dedicated Internet access and VoIP telephony, among others.

- 8. The Maxcom Enterprise operates its own telecommunications network and support infrastructure, including the critical "last mile" or customers' premise level infrastructure (modems, handsets and set-up boxes) for its residential segment, which allows it to control the quality of the user experience and adapt its service offerings to meet market demand. The Maxcom Enterprise believes that the combination of innovative, bundled offerings, competitive pricing and dedicated customer service provides value for its customers, and has allowed it to maintain 156,571 voice lines in service as of December 31, 2018. The Maxcom Enterprise has a history of being the first providers in Mexico to introduce new services, including:
  - the first commercial digital subscriber line broadband offering in 2005,
  - the first "triple-play" (or cable, voice and broadband) offering to residential customers through a revenue-sharing agreement with cable television companies in 2005, and
  - the first unbundled "quadruple-play" by adding mobile services to its bundled "triple-play" offering as a MVNO with Pegaso PCS, S.A. de C.V. on September 5, 2007.
  - In addition, in August 2007, the Maxcom Enterprise launched paid TV services over copper network using IP, representing the first IPTV offering in Mexico.
- 9. The Maxcom Enterprise operates in select metropolitan areas that offer the best growth opportunities in telecommunications because of a combination of concentrated population, low subscriber line penetration, potential expenditure in telecom services per customer and economic prosperity. The Maxcom Enterprise currently offers services in the

19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 5 of 62

cities of Mexico City, Puebla, Querétaro, San Luis Potosí, Guadalajara, Monterrey, Veracruz, Toluca, León, Aguascalientes, among others. The Maxcom Enterprise focuses its development efforts on a small number of large cities where it seeks to achieve strong penetration to capture operating efficiencies through a combination of network density and economies of scale. As of December 31, 2018, the Maxcom Enterprise's network encompassed 1,685 kilometers of metropolitan fiber optic cable in 16 cities and over 504 kilometers of high-quality copper loops capable of high-speed data transmission in San Luis Potosí.

10. The Maxcom Enterprise is currently winding down its residential segment, which involves the gradual closure of residential clusters and mass disconnection of residential customers. This divestiture should be concluded by December 2019. For the second quarter ended June 30, 2019, the Maxcom Enterprise's residential segment generated approximately \$1.4 million, 7% of the Maxcom Enterprise's total consolidated revenues.<sup>3</sup> In contrast to the residential segment, the Maxcom Enterprise recently reactivated its wholesale business this year. The revenue in this segment was approximately \$7 million, more than 2,000% as compared to the same period in 2018.<sup>4</sup> The wholesale segment generated approximately 35% of the Maxcom Enterprise's revenues for the quarter ended June 30, 2019.

The Debtors report their financial results on a consolidated basis. Accordingly, references herein to the Debtors' financial results include Maxcom Parent and its subsidiaries' financial results.

Unless otherwise indicated, the exchange rate used herein is the buying rate for pesos reported by the Banco de Mexico on June 30, 2019 of Ps. 19.1685 per \$1.00.

## **PART II**

## THE DEBTORS' PREPETITION CAPITAL STRUCTURE AND INDEBTEDNESS

- 11. The Debtors' largest financial indebtedness is the amount that it owes on account of the Old Notes. As of the Petition Date, the amount outstanding on the Old Notes was \$103,378,674, plus estimated accrued interest through August 18, 2019 of \$5.6 million. The Old Notes are secured by the Debtors' fixed assets, but not the Debtors' cash or accounts receivable.
- 12. Interest payments under the Old Notes are made semi-annually on June 15 and December 15 (or, if a non-Business Day, the next succeeding Business Day). In light of the Debtors' liquidity constraints and the progress made on negotiations concerning a restructuring (discussed below), Maxcom Parent elected not to make the interest payment of \$4.1 million due on June 15, 2019 in order to conserve cash for operational and restructuring expenses. Maxcom Parent advised holders of the Old Notes that upon confirmation of the Plan, it would pay holders of the Old Notes accrued interest on the Old Notes through the Effective Date of the Plan.
- 13. Maxcom Parent is also indebted in the approximate amount of \$29 million under certain leases and bank loans. The vast majority of such liabilities relate to leases for property and telecom equipment. Pursuant to changes in Mexican accounting standards, effective January 2019, the Maxcom Parent is required to reflect on its balance sheet the net present value of its present and future obligations under such leases. Prior to such accounting change, these liabilities would not have been reflected on the balance sheet.
- 14. The remaining amount of the approximate \$29 million of non-Old Notes liabilities is the approximately \$1.84 million owed to Banco Nacional de Comercio Exterior, S. N. C., Banca de Desarrollo ("Bancomext," and the Bancomext loan to Maxcom Parent, the "Bancomext Loan").

19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 7 of 62

- 15. The Bancomext Loan is secured by a pledge of funds in a trust account (the "Trust Account"), on deposit at BBVA Bancomer, S.A., Institución de Banca Múltiple, Grupo Financiero BBVA Bancomer ("BBVA"). Banco Mercantil del Norte ("Banorte") is the trustee of the Trust Account. The funds on deposit in the Trust Account are proceeds of accounts receivable owed by certain Maxcom Parent customers. Such customers send their payments directly to a Maxcom Parent account also at BBVA (having the last four digits 9809).<sup>5</sup> No other funds are commingled in such BBVA account. Banorte has access to BBVA Account (9809) and transfers funds on an almost daily basis to the Trust Account. After the monthly debt service is made to Bancomext, Banorte transfers the surplus remaining in the Trust Account to Maxcom Parent's account at Banco Santander (México) S.A. ("Santander"). If, during the first 15 days of any month, the balance in the BBVA Account (9809) falls below a coverage ratio of 2.5 times the monthly debt service, Banorte directs Maxcom Parent to wire funds from such Santander account to the Trust Account to ensure that the amounts on deposit are sufficient to satisfy the coverage ratio. Monthly debt service on the Bancomext Loan decreases every month because principal has been re-paid. As of August 15, 2019, future monthly debt payments will average approximately \$139,000. There is currently \$454,942.13 in the Trust Account.<sup>6</sup>
- 16. Claims arising under such bank loans and leases, and all other amounts incurred in the ordinary course of the Debtors' business, are unimpaired under the Plan.

A chart demonstrating the flow of funds among Maxcom Parent's bank accounts is annexed to the Cash Management Motion (defined below) as Exhibit A.

<sup>&</sup>lt;sup>6</sup> Calculated by using the buying rate for pesos reported by the Banco de Mexico as of August 16, 2019 in the amount of Ps. 19.5763 per \$1.00.

## A. The 2013 Restructuring

- 17. The Old Notes were issued, in the aggregate principal amount of \$180.4 million, pursuant to a pre-packaged plan of reorganization confirmed by the United States Bankruptcy Court for the District of Delaware on September 10, 2013 (the "2013 Plan"). The Old Notes are governed by an indenture, dated as of October 11, 2013, among Maxcom, the guarantors named therein, Deutsche Bank Trust Company Americas, as indenture trustee, and Deutsche Bank Luxembourg, S.A. as Luxembourg sub-paying agent and transfer agent (the "Old Notes Indenture").
- Parent, Ventura Capital Privado, S.A. de C.V. ("Ventura Capital"), and an ad hoc group of entities that held Maxcom Parent's 11% Senior Notes due 2014 (the "2014 Senior Notes").

  Under the 2013 Plan, the 2014 Senior Notes were extinguished and the holders of the 2014 Senior Notes received on account of claims arising from the 2014 Senior Notes, (a) the Old Notes, (b) cash in the amount of unpaid interest accrued on the 2014 Senior Notes during certain specified periods and (c) the rights to purchase equity that was unsubscribed by Maxcom Parent's then current equity holders. Under the 2013 Plan, the only creditors of Maxcom Parent and its affiliated debtors that were entitled to vote on the 2013 Plan were the holders of the 2014 Senior Notes; the remaining classes of claims and equity interests were unimpaired.
- 19. On September 27, 2013, a group of investors, represented by Ventura Capital, completed an equity tender offer, acting through a trust held by Banco Invex, S.A. Institución de Banca Múltiple, Invex Grupo Financiero, a banking institution organized and existing under the laws of the United Mexican States. As part of this transaction, the Ventura Capital investors became Maxcom Parent's principal shareholders.

20. Pursuant to the terms of the Old Notes Indenture, Maxcom Parent used 50% of the capital contribution made by the Ventura Capital investors to make an offer to repurchase the Old Notes, but only to the extent that such capital contribution exceeded \$5 million, at a price equal to 85% of the principal amount of the Old Notes, in cash. This repurchase offer was initiated on November 8, 2013 and consummated on December 12, 2013, resulting in the purchase and payment of \$2.5 million to investors who validly tendered their Old Notes. During the foregoing repurchase offer, some of the holders of the Old Notes exercised their equity purchase rights issued under the 2013 Plan, and thereby exchanged their Old Notes totaling \$1.8 million at book value, for 22,655,679 Series "A" common stock shares. The rest of the equity purchase rights held by the holders of the Old Notes expired on their own terms in December 2013.<sup>7</sup>

### B. The Debtors' Current Financial Condition.

- 21. The Debtors' negative cash flows have limited its ability to invest in its operations by replacing or upgrading its infrastructure and technologies. In this regard, Maxcom Parent incurred losses of \$4.9 million for the three months ended June 30, 2019, as compared to losses of \$2.9 million for the three months ended June 30, 2018, and losses of \$16 million for the year ended December 31, 2018, compared to losses of \$.8 million for the year ended December 31, 2017 and losses of \$102.7 million recorded in 2016.
- 22. Further, Maxcom Parent's comprehensive cost of financing increased to approximately \$11.2 million in 2018 from \$1.1 million in 2017. This increase reflects the stepup interest rate of the Old Notes to 8% beginning in the second half of 2018, compared to 7% for

In April 2017, Maxcom Parent repurchased additional Old Notes pursuant to a repurchase offer. The principal amount of the Old Notes (\$103,367,674) is net of such repurchases.

Maxcom Parent ensured that the infrastructure remained operational, despite such losses, through equity contributions made by its shareholders.

19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 10 of 62

the first half of 2018 and all of 2017, as well as decreases in interest income, foreign currency rates and valuation effects of financial instruments. The Debtors' net revenues have also declined, in part because of the decrease in its residential services revenue. The Debtors' net revenues derived from its commercial revenues have increased and constitute the core source of profitability in the future.

- 23. The Debtors' business is capital intensive. It has historically met its working capital and capital expenditure requirements through its various debt arrangements, vendor financings and the sale of equity to investors.
- 24. In order to expand its network and strengthen its market share, the Debtors require additional capital. But, the Old Notes Indenture prohibits Maxcom Parent from incurring additional indebtedness (other than permitted indebtedness) unless certain leverage coverage ratios are satisfied, and the increased interest burden under the Old Notes seriously constrains the Debtors' ability to take the actions required under its business plan to strengthen and expand their operations.

### PART III

# CIRCUMSTANCES LEADING TO COMMENCEMENT OF THESE CHAPTER 11 CASES

- 25. As stated above, Maxcom Parent is currently suffering under the high debt load of the Old Notes, which it has been unable to refinance due to issues with its business, including its inability to continue modernizing its infrastructure. While the Maxcom Enterprise has executed several non-strategic asset sales in order to raise cash (*e.g.*, sales of contracts with select residential clients, certain transmission towers, among other transactions), because of external events outside of its control that arose after the Old Notes were issued, Maxcom Parent will be unable to satisfy the Old Notes when they mature in 2020.
- 26. For example, in 2014, Mexico enacted certain telecommunications reforms that (a) prohibit Maxcom Enterprise (and other telecommunication companies) from charging certain long-distance fees and (b) establish price restrictions on all telephone calls in the country. These restrictions severely affected the profitability of that business segment. Further, from 2013 to date, the value of the Mexican Peso, as compared to the U.S., has decreased by 53%. Because of such devaluation, Maxcom Parent's repurchase of the \$74.3 million in principal amount of the Old Notes did not decrease the amount that Maxcom Parent's books and records reflect is owed to the holders of the Old Notes given that Maxcom Enterprise's revenues are mostly in Mexican Pesos. In other words, while the amount that Maxcom Parent owes on account of the Old Notes has decreased in U.S. Dollars, because the majority of Maxcom Enterprise's revenues are in Mexican Pesos and the Old Notes are denominated in U.S. Dollars, Maxcom Parent's liability on account of the Old Notes remains roughly the same on its books and records.
- 27. Moreover, the majority of Maxcom Enterprise's residential segment operates through a copper network that was sufficient at the time that Maxcom Enterprise acquired that

business, but as technology advanced, rendered Maxcom Enterprise unable to compete against leaders in the telecommunications business who invested hundreds of millions of dollars to upgrade their systems to fiber networks. <sup>9</sup> It was for these reasons that the Maxcom Enterprise determined to exit out of the residential segment.

28. As the result of these disruptions, Maxcom Enterprise's reported total revenues of \$19.085 million during the second quarter ended June 30, 2019, 24% less than the revenues generated in the second quarter of 2018. In addition, the Debtors reported an operating loss of approximately \$2.3 million and a net income loss of \$4.8 million for the quarter ended on June 30, 2019 as compared to a net income loss of approximately \$2.9 million for the period ended on June 30, 2018. For the first six months of 2019, the operating loss was \$3.9 million.

## A. Exchange Offer

- 29. Because Maxcom Parent needs relief from its debt burden in order to remain competitive, it began discussions with several holders of its Old Notes regarding a restructuring of the Old Notes that would extend the maturity of the Old Notes and reduce Maxcom Parent's overall debt and interest burden.
- 30. Thereafter, on June 17, 2019, Maxcom Parent commenced an offer to eligible holders<sup>10</sup> of the Old Notes to exchange the Old Notes (the "Exchange Offer") for (a) new 8.00% senior secured notes due 2024 (the "Senior Notes") and (b) junior payment-in-kind notes (the "Junior PIK Notes" and together with the Senior Notes, the "New Notes"). As set forth above, the outstanding principal amount of the Old Notes is \$103,378,674. The maximum aggregate

Maxcom Parent, nevertheless, made approximately \$150 million of capital investments (calculated using the exchange rate effective as of June 30, 2019) in its infrastructure since 2013. In 2014-2015, these investments geared towards the residential and public telephone segments. Later investments focused on strengthening and updating the network for its commercial customers.

<sup>&</sup>quot;Eligible holders" are holders of the Old Notes who are persons other than U.S. Persons (as defined in Regulation S under the U.S. Securities Act of 1933, as amended), outside the United States.

principal amounts of the Senior Notes and the Junior PIK Notes are \$56,858,270 and \$10,337,867, respectively. In addition to the Senior Notes and the Junior PIK Notes, eligible holders that tendered their Old Notes were entitled to share *pro rata* in a Cash Payment of \$100 for each \$1,000 of the principal amount of the Old Notes and Cash in the amount of interest accrued on the Old Notes until consummation of the Exchange Offer. In addition, holders of the Old Notes that tendered their Old Notes on or before August 14, 2019, are also entitled to a distribution of an extra \$10 for each \$1,000 in principal amount of the Old Notes tendered. The cash consideration is funded, in part, by certain of Maxcom Parent's shareholders who have committed to inject approximately \$15 million of new equity capital into Maxcom Parent (the "Shareholder Contribution Amount") upon the successful consummation of the Exchange Offer or the Plan. The Shareholder Contribution Amount will also inject additional liquidity into the Debtors.

- 31. To assist it in connection with the Exchange Offer, consent solicitation and the Plan Solicitation (defined below), the Debtors retained the services of Prime Clerk, LLC ("<u>Prime Clerk</u>").
- 32. After announcing the Exchange Offer, Maxcom Parent continued its talks with certain holders of the Old Notes, and thereafter, extended the deadline for tendering the Old Notes and improved the terms of the Junior PIK Notes by (i) changing the applicable currency from Mexican pesos to U.S. dollars, (ii) increasing the cash payout on the Junior PIK Notes via a

In connection with the Exchange Offer, Maxcom also commenced a consent solicitation with respect to certain proposed amendments to the Old Notes Indenture.

The Shareholder Contribution Amount is \$300 million pesos. Accordingly, the exact Shareholder Contribution Amount in U.S. Dollars is dependent upon the exchange rate on the Effective Date of the Plan.

greater sharing of the equity upside in certain circumstances, and (iii) removing the Debtors' optional redemption rights.

## **B.** Plan Solicitation

33. Concurrently with the Exchange Offer, the Debtors solicited votes from all holders of the Old Notes to approve the Plan (the "<u>Plan Solicitation</u>") that would effectuate the financial restructuring, *i.e.*, the exchange of the Old Notes for the New Notes and certain cash consideration, on essentially the same terms as the Exchange offer.

# C. The Plan is Accepted

- 34. On August 15, 2019, Maxcom Parent terminated the Exchange Offer because the requisite number of eligible holders did not tender their Old Notes and determined to file and prosecute the Plan. As set forth in the certification of Prime Clerk, 118 ballots were submitted by holders of the Old Notes (the only creditors eligible to vote on the Plan). Of those that voted, 84.75% of the holders of Old Notes in number, holding 66.73% of principal amount of the Old Notes of the Holders that voted, voted to accept the Plan.
- 35. Contemporaneously with the filing of this First Day Declaration, the Debtors filed the Solicitation and Offering Memorandum and Consent Solicitation Statement Relating to the Joint Prepackaged Chapter 11 Plan of the Debtors (as modified, amended, or supplemented from time to time, the "Disclosure Statement") and the Joint Prepackaged Plan (the "Plan"), and a motion seeking approval of the adequacy of the Disclosure Statement, approval of the Solicitation Package and confirmation of the Plan (the "Scheduling Motion," and the proposed order in respect thereof, the "Scheduling Order").

19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 15 of 62

### D. Discussions With Certain Holders of Old Notes

- 36. Prior to the expiration of the Voting Deadline on the Plan, Maxcom Parent was contacted by Cicerone Advisors LLC ("Cicerone"), as financial advisor to three holders of the Old Notes, Moneda Asset Management, Megeve Investments and UBS Financial Services, Inc. (acting as personal banker for certain customers holding the Old Notes), who claimed that they collectively hold approximately 30% of Old Notes. Cicerone further advised that the three parties were not prepared to support the restructuring of the Old Notes on the terms proposed by the Debtors, but they were prepared to provide Maxcom Parent with a restructuring proposal for the Old Notes if, and only if, the Debtors paid the June 15, 2019 interest coupon. While the Debtors were not in a position to make the June 15 interest payment, they welcomed the opportunity to engage with these parties to determine whether they would ultimately support the restructuring of the Old Notes, since their support (given the amount of Old Notes they allege to hold) could potentially mean that the Debtors would not have to resort to Chapter 11 in order to restructure the Old Notes.
- 37. Beginning on or around August 1, 2019, Maxcom Parent met with Cicerone (without the three Old Notes holders) but Cicerone was not prepared to provide a proposal to Maxcom Parent. Shortly before the expiration of the Voting Deadline, on August 12, 2019, Cicerone sent a letter to Maxcom Parent to reiterate the three holders' desire to provide a restructuring proposal to the Debtors, but that before they would do so, Maxcom Parent would have to agree to certain confidentiality restrictions and to pay the fees and expenses of the financial and legal advisors of such holders.

In accordance with Local Rule 1007-2(a)(3), the names and addresses of the members of the aforementioned holders of the Old Notes and their professionals are set forth on Schedule 1 hereto.

19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 16 of 62

38. Ultimately, the support of these three holders became unnecessary as the Debtors received sufficient support for the Plan to permit the Debtors to satisfy section 1126(c) of the Bankruptcy Code and move forward with confirmation of the Plan. Notwithstanding whatever terms these holders intended to propose to the Debtors to restructure the Old Notes, the Debtors believe that the Plan represents the best prospect for a successful restructuring of the Debtors and in a manner designed to provide the highest possible recovery to holders of Old Notes under the circumstances. In light of these circumstances, the Debtors believe that confirmation of the Plan is in the best interests of holders of the Old Notes, the only class of claims impaired under the Plan.

### **PART IV**

# FIRST DAY MOTIONS AND APPLICATIONS

- 39. The Debtors have filed or will file a number of Motions (the "<u>First Day Motions</u>") seeking various forms of relief designed to facilitate approval of the Plan on an expeditious basis and a successful restructuring of the Debtors. I have reviewed each of the First Day Motions, including the exhibits thereto. I believe that the Debtors have satisfied the applicable standards for the relief requested, and that the Court's grant of the requested relief is in the best interests of the Debtors, their estates, as well as that of their creditors and other parties in interest. Each of the First Day Motions is summarized below.
- 40. <u>Joint Administration Motion</u>. The Debtors filed a motion seeking entry of an order directing the joint administration and procedural consolidation of the related Chapter 11 cases of the Debtors (the "<u>Joint Administration Motion</u>"). Specifically, the Debtors request that the Court maintain one file and docket for the Debtors' jointly administered cases under the case of Maxcom USA Telecom, Inc. and that the cases be administered under a consolidated caption.

19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 17 of 62

Further, the Debtors request that an entry be made on the docket of Maxcom Parent's case to reflect the joint administration of these chapter 11 cases.

- 41. Many of the motions, hearings, and orders in these chapter 11 cases will affect both Debtors. The entry of an order direction joint administration of these chapter 11 cases will reduce fees and costs by avoiding duplicative filings and objections. Further, joint administration will allow the Office of the United States Trustee for the Southern District of New York and all parties in interest to monitor these chapter 11 cases with greater ease and efficiency. Parties in interest will not be harmed by the relief requested, but instead, will benefit from the cost reductions associated with the joint administration of these chapter 11 cases.
- 42. I believe that the relief requested in the Joint Administration Motion is in the best interests of the Debtors' estates, their creditors, and all other parties in interest, and will enable the Debtors to continue to operate in the ordinary course without disruptions. Accordingly, on behalf of the Debtors, I respectfully submit that the Court should approve the Joint Administration Motion.
- order (a) scheduling and Solicitation Procedures Motion. The Debtors seek entry of an order (a) scheduling the hearing to consider (i) the adequacy of the disclosure in the Disclosure Statement and the prepetition solicitation procedures used in connection with the prepetition solicitation of the holders of the Old Notes to vote to accept or reject the Plan and (ii) confirmation of the Plan (the "Confirmation Hearing"); (b) establishing a deadline for objections to the adequacy of the Disclosure Statement and confirmation of the Plan; (c) approving the form and manner of notice of the Confirmation Hearing and commencement of the chapter 11 cases; and (d) certain related relief (the "Plan Motion"). The Debtors will also request that after appropriate notice and the Confirmation Hearing, that the Court enter an order confirming the

19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 18 of 62

Plan, which among other things, (a) approves the process used to solicit votes on the Plan, (b) approves the adequacy of the Disclosure Statement and (c) confirms the Plan.

- 44. As set forth in the Plan Motion, the Debtors propose that the Confirmation
  Hearing be scheduled for September 9, 2019, that objections to the adequacy of the Disclosure
  Statement and confirmation to the Plan be filed by August 28, 2019, and that replies to any such objections be due by September 4, 2019. The Debtors will also file the supplement to the Plan on September 4, 2019. The Debtors believe that this timeline is reasonable, particularly given the fact that the holders of Old Notes will have known the terms of the Plan for approximately 72 days by the time objections are due, and were aware that, if the Exchange Offer were not consummated, the Debtors would promptly seek relief under the Bankruptcy Code. Further, (a) given the delicacy of Maxcom Parent's current negotiations with regulators, (b) to ensure that the Debtors' creditors do not take action against the Debtors or their Mexican affiliates in Mexico,

  (c) to bolster the morale of Maxcom Enterprise employees and (d) to prevent competitors of Maxcom Enterprise from taking advantage of the Chapter 11 filings, it is imperative that the Debtors exit bankruptcy as quickly as possible.
- 45. Based on my conversation with the Debtors' advisors, I respectfully submit that the relief sought in the Plan Motion is appropriate under the circumstances present here.
- 46. <u>Cash Management Motion</u>. The Debtors seek entry of an order (a) authorizing the Debtors to (i) continue the use of their existing cash management system and (ii) maintain their existing bank accounts and business firms, (b) granting administrative priority status to postpetition intercompany claims, (c) authorizing the Debtors continued performance under intercompany transactions and historical practices, and (d) granting an extension of time for the

19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 19 of 62

Debtors to comply with section 345(b) of the Bankruptcy Code through and including October 18, 2019.

- 47. To facilitate the efficient operation of their business, in the ordinary course of business, the Debtors utilize an integrated, centralized cash management system to collect, transfer and disburse funds generated by their operations (including the Bank Accounts (defined below), the Investment Practices, the Intercompany Transactions (each as defined herein), and all other cash management and funds-processing activities and arrangements utilized by the Debtors (the "Cash Management System"). The Cash Management System facilitates the Debtors' cash forecasting and reporting, monitoring the collection and disbursement of funds, maintenance of current and accurate accounting records for all cash transactions, and administration of approximately 23 bank accounts (collectively, the "Bank Accounts") maintained at various banks (the "Banks").
- 48. The Cash Management System is similar to those commonly employed by businesses comparable to the Debtors in economic scope and geographic reach. Indeed, large, complex businesses use such systems because of the numerous benefits provided, including the ability to quickly and easily locate and trace funds, which allows Maxcom Parent to control corporate funds, ensure cash availability to the Debtors and the Non-Debtor Subsidiaries of Maxcom Parent in their respective regions, and reduce administrative expenses by facilitating the movement of funds. Any disruption of the Cash Management System would be extremely detrimental to the Debtors' operations.
- 49. The Debtors' financial personnel and members of their accounting department located at Maxcom Parent's offices in Mexico City, Mexico, administer the Cash Management

19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 20 of 62

System. The Cash Management System is comprised of the Bank Accounts as well as the Debtors' on-site cash and funds processing activities.

- 50. The Debtors utilize the Bank Accounts to centrally manage deposited cash. The Bank Accounts serve specific functions and include the following accounts: collection accounts (collectively, the "Collection Accounts") for cash, check, and credit and debit card receipts as well as electronic funds transfers ("EFTs"); a concentration account(the "Concentration Account"); disbursement accounts to make ordinary payments to fund operating expenses, including intercompany transfers to several of the Debtors' non-debtor affiliates for payroll and lease expenses, as well as payments to vendors and other third parties with whom the Debtors do business (collectively, the "Disbursement Accounts"); and investment accounts (collectively, the "Investment Accounts").
- 51. Funds generally flow through the Cash Management System in the following way:
  - a. Receipts. After daily receipts have been collected and accounted for, Maxcom Parent prepares cash and check deposits. These deposits, together with any credit card charges via automated clearing house direct deposits ("<u>ACH Payments</u>") and EFTs are made to the collection Accounts. Receipts deposited into the Collection Accounts are swept on a daily basis s into the Concentration Account.
  - b. *Disbursements*. Disbursements, as described above, for intercompany transfers to cover payroll and lease related obligations, as well as payments to cover vendor invoices and other obligations incurred in the ordinary course of business are transferred from the Concentration Account to the appropriate third parties or to Disbursement Accounts on an as-needed basis.
  - c. *Excess Cash from Operations*. As described above, Maxcom Parent deposits receipts into the Collection Accounts and transfers cash from ordinary course operations into the Concentration Account. From time to time, the Concentration Account (which does not earn interest) accumulates excess cash. Maxcom Parent historically has transferred certain excess cash from the Concentration Account into the Investment

Accounts in order to make overnight investments. Funds are transferred back from the Investment Accounts to the Concentration Account as needed.

- 52. In the ordinary course of business, the Debtors conduct transactions by debit, wire, or ACH Payments and other similar methods. In addition, customer payments are received through ACH Payments or wire transfer. In fact, the Debtors are required by certain foreign and domestic taxing authorities to submit tax payments electronically through wire or ACH Payments, and failure to do so may result in the imposition of penalties.
- 53. In addition, in the ordinary course of business, Maxcom Parent incurs certain service charges and other fees, costs, and expenses (collectively, the "Fees") related to the Cash Management System. For instance, the Banks charge and Maxcom Parent pays, honors, or allows the deduction from appropriate Bank Accounts, certain Fees related to the Bank Accounts (the "Bank Fees"); Maxcom Parent also incurs certain Fees related to armored-car or other transport of cash.
- 54. As part of this Cash Management System, Maxcom Parent utilizes numerous preprinted business forms and digitally generated and bank-certified graphic overlays (the "Business Forms") in the ordinary course of business. The Debtors also maintain books and records to document, among other things, their profits and expenses (collectively, the "Books and Records").
- 55. As described in the Cash Management Motion, the Debtors' business is heavily dependent on the services that the Non-Debtor Subsidiaries provide, as well as transactions among such subsidiaries that give rise to intercompany claims (the "Intercompany Transactions"). For example, Maxcom Parent transfers funds bi-monthly to certain Non-

Because the Debtors historically maintained Intercompany Transactions, and such arrangements are common among enterprises similar to those of the Debtors, the Debtors believe the Intercompany Transactions are

19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 22 of 62

Debtor Subsidiaries for the payroll and employee benefit obligations that those entities incur for employees who support the Debtors' operations. In addition, the Intercompany Transactions include payments that Maxcom Parent makes to the Non-Debtor Subsidiaries under real property and infrastructure leases that it acquires or enters into on behalf of Maxcom Parent's customers. The Intercompany Transactions total approximately \$1.5 million per month. Absent these Intercompany Transactions, the Debtors would not be able to continue operating and their ability to successfully reorganize would be in jeopardy. <sup>15</sup>

- 56. The Debtors maintain records of their Intercompany Transactions, including fund transfers, and thus can ascertain, trace, and account for Intercompany Transactions. As a result of such Intercompany Transactions, a receivable is entered on the general ledger for the Non-Debtor Subsidiary that rendered the good or service for the benefit of Maxcom Parent, and a corresponding liability is posted on Maxcom Parent's general ledger to account for the amount that Maxcom Parent owes for such good or service (the "Intercompany Claims"). Maxcom Parent reconciles all Intercompany Transactions on a monthly basis and will continue to maintain records and appropriately reconcile all Intercompany Transactions postpetition.
- 57. As a result of the Intercompany Transactions, at any given time, including as of the Petition Date, Maxcom Parent owes certain amounts to the Non-Debtor Subsidiaries on account of Intercompany Claims. Given the importance to the Maxcom Enterprises business of the relationship among Maxcom Parent and its affiliates, the Debtors seek authority to honor all

ordinary course transactions within the meaning of section 363(c)(1) of the Bankruptcy Code and, thus, do not require the Court's approval. Nonetheless, out of an abundance of caution, the Debtors are seeking express authority to continue such arrangements on a postpetition basis.

The Cash Management Motion provides an illustration of the Debtors' typical Intercompany Transactions. The relief requested therein is applicable with respect to all Intercompany Transactions and is not limited to those Intercompany Transactions specifically described in the Motion. To the extent that there are any outstanding prepetition transactions related to Intercompany Transactions not described in this Motion, the Debtors, in an abundance of caution, seek authority to continue such transactions.

19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 23 of 62

prepetition Intercompany Claims and continue the Intercompany Transactions in the ordinary course of business.

- 58. I believe that the relief requested in the Cash Management Motion is in the best interest of the Debtors' estates, their creditors, and all other parties in interest, and will enable the Debtors to continue to operate in the ordinary course without disruption. Accordingly, on behalf of the Debtors, I respectfully submit that the Court should approve the Cash Management Motion.
- 59. **Unimpaired Claims Motion**. The Debtors will file a Motion Pursuant to 11 U.S.C. §§ 105, 363 and 503 and Fed. R. Bankr. P. 6003 and 6004 for Entry of an Order Authorizing the Debtors to Pay Unimpaired Claims in the Ordinary Course of Business (the "Unimpaired Claims Motion"). In the Unimpaired Claims Motion, the Debtors request entry of an order authorizing, but not directing, the Debtors to pay the holders of ordinary course prepetition trade claims and other obligations in accordance with prepetition practice. The Debtors incur obligations to various creditors that provide the Debtors with a variety of goods and services including telecommunication, carriers, shippers and warehousemen, real estate and equipment lessors, utilities, and consultants and other ordinary course professionals, and other goods and services that are necessary for the continued operation of the Debtors' business. The Debtors estimate that, as of the Petition Date, there are approximately \$5.9 million of undisputed Unimpaired Claims, of which the Debtors seek authority to satisfy approximately \$ 2 million of Unimpaired Claims that will come due between the Petition Date and the date of the hearing to consider confirmation of the Plan. None of the payments requested under the Unimpaired Claims Motion, other than payments in the ordinary course wages, will be made to insiders of the Debtors.

19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 24 of 62

- 60. In addition, the Debtors seek approval to continue the repayment of the amounts owed to Bancomext through the trust mechanism outlined above. The Debtors believe that any disruption to the repayment of the amounts owed to Bancomext would be detrimental to their reorganization prospects, and such disruption is not warranted given that the Debtors' projections contemplate the continuation of such payments.
- ormal practices could undermine the "business as usual" message that is a key term of these prepackaged chapter 11 cases. Without the relief requested in the Unimpaired Claims Motion, it is likely that the Debtors' providers of goods and services holding outstanding prepetition claims will refuse to continue to provide goods and services to the Debtors, which will in turn have a material negative impact on the Debtors' ability to service customers. Furthermore, absent the relief requested in the Unimpaired Claims Motion, some vendors will likely refuse to continue to operate under the Debtors' current trade terms, undermining the Debtors' operations at this critical juncture and resulting in a liquidity crisis and, short of that, the loss of favorable payment terms when negotiating upcoming contract renewals and future orders with important vendors.
- 62. While I understand that the Plan contemplates paying such ordinary course obligations in full, many of the Debtors' creditors are located in Mexico and are unfamiliar with the Bankruptcy Code, or what the fact that their claims are left unimpaired under the Plan means. For the Debtors it is a timing issue. It is more important to pay creditors the amounts they are owed when due, as opposed to delaying payment until consummation of the Plan to ensure that the Debtors' creditors located outside of the United States do not take action against the Maxcom Enterprise. Accordingly, the relief requested in the Unimpaired Claims Motion is necessary to avoid immediate and irreparable harm.

- 63. I believe that payment of the unimpaired claims will not create an imbalance of the Debtors' cash flows because many of these obligations have customary payment terms and will not be immediately payable, nor will payment terms be accelerated. Additionally, cash held by the Debtors and the cash generated in the ordinary course of business will provide sufficient liquidity to pay the unimpaired claims in accordance with prepetition practice.
- 64. I believe that the relief requested in the Unimpaired Claim Motion is in the best interests of the Debtors' estates, their creditors, and all parties in interest, and will enable the Debtors to continue to operate in the ordinary course without disruption. Accordingly, on behalf of the Debtors, I respectfully submit that the Court should grant the Unimpaired Claim Motion.
- Order Authorizing the Debtors to Remit and Pay Certain Taxes and Fees (the "<u>Taxes and Fees Motion</u>") under which the Debtors seek an order authorizing, but not directing, the Debtors to pay certain Taxes and Fees (each as defined below) that arise in the ordinary course of the Debtors' business, without regard to whether such obligations accrued or arose prior to or after the Petition Date, without accelerating payments.
- 66. In the ordinary course of business, the Debtors: (a) incur and collect various taxes in both Mexico and the United States, including without limitation, income, excise, withholding and value-added taxes, which accrue on a monthly, quarterly, and/or annual basis (collectively, the "Taxes"); (b) incur various licensing and regulatory fees, assessments, and other similar charges necessary to operate their business (collectively, the "Fees"); and (c) remit such Taxes and Fees to various taxing, licensing, and other governmental authorities (collectively, the "Authorities"). As of the Petition Date, the Debtors are current with respect to the payment of Fees. The Debtors estimate that approximately \$55,000 per month in Taxes are paid in the

ordinary course, and as of the Petition Date, the Debtors owe approximately \$35,000 of accrued but unpaid Taxes, some of which may be due within the first 21 days of these chapter 11 cases.<sup>16</sup>

- 67. Significantly, all prepetition claims other than the Old Notes, including those arising on account of Taxes and Fees, are unimpaired under the terms of the Plan, which has already obtained requisite votes for confirmation. *See* Plan Art. II, ¶ 2.3 (providing for treatment of "Priority Tax Claims"); *see also id.* Art. II, ¶ 2.1 ("Administrative Claims" will be paid in full in cash or paid in the ordinary course of business; *id.* Art. III, ¶ 3.2 (providing that all "Other Secured Claim", "Other Priority Claims" and "General Unsecured Claims" are not impaired). Accordingly, the relief requested in the Taxes and Fees Motion merely expedites the treatment of the Taxes and Fees obligations that would otherwise occur at a later date under the Plan, thereby avoiding unnecessary harm to the Debtors' business.
- 68. It is my understanding that the Debtors' failure to pay the Taxes and Fees could adversely affect the Debtors' business operations because the Authorities could suspend the Debtors' operations, file liens or seek to lift the automatic stay. In addition, certain Authorities may take precipitous action against the Debtors' directors and officers for unpaid Taxes, which undoubtedly would distract those key personnel from their day-to-day duties as well as in connection with the restructuring.
- 69. I believe that the relief requested in the Taxes and Fees Motion is in the best interests of the Debtors' estates, their creditors, and all other parties in interest, and will enable the Debtors to continue to operate in the ordinary course without disruption. Accordingly, on behalf of the Debtors, I respectfully submit that the Court should grant the Taxes and Fees Motion.

Accrued for period from August 1 to August 19, 2019 (on a pro-rated basis).

19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 27 of 62

- Authorizing the Debtors to Continue Prepetition Insurance and Surety Bond Coverage and Obtain New Coverage (the "Insurance Motion") under which the Debtors request an order authorizing the Debtors to (a) continue insurance and surety bond coverage currently in effect in the ordinary course of business, (b) revise, extend, renew, supplement or change the insurance and surety bond coverage, as needed, and (c) to make any related payments (the "Insurance and Surety Obligations").
- 71. The Debtors maintain approximately five insurance policies administered by several third-party insurance carriers (collectively, the "<u>Insurance Carriers</u>"). Collectively, these policies provide coverage for, among other things: (a) property; (b) civil liability; (c) freight transport; (d) automatable; and (e) directors' and officers' liability (collectively, and including any new or similar policies entered into by the Debtors upon expiration, the "<u>Insurance Policies</u>"). A schedule of the Insurance Policies is attached to the Insurance Motion as Exhibit B. As of the Petition Date, there are no outstanding amounts owed for the Insurance Policies.
- 72. In connection with the Insurance Policies, Nuria Tourne Espuña, a third-party insurance broker (the "Insurance Broker), assists the Debtors in obtaining comprehensive insurance coverage in the most cost-effective manner. The Insurance Broker earns fees, but the Insurance Carriers rather than the Debtors, pays those fees. Accordingly, as of the Petition Date, the Debtors do not owe any amounts for the Insurance Broker's fees.
- 73. The Debtors maintain a surety bond program for third parties that require the Debtors to provide financial assurance of payment and in connection with infrastructure agreements. For example, Instituto Federal de Telecomunicaciones (the equivalent of the U.S. Federal Commission of Telecommunications) requires surety bonds as financial assurance for

19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 28 of 62

the Debtors' government concessions required to provide telecommunication services. A schedule of the Debtors' surety bonds (collectively, the "Surety Bonds") is attached to the Insurance Motion as Exhibit C. As of the Petition Date, there are no outstanding amounts owed for the Surety Bonds.

- 74. Maintaining the Insurance Policies and the Surety Bonds is essential to the preservation of the value of the Debtors' business, properties and assets. Moreover, in many cases, coverage provided by the Insurance Policies and Surety Bonds is required by the laws, regulations and contracts that govern the Debtors' commercial activities. It is, therefore, critical that the Debtors continue to carry the necessary coverage to operate their businesses. As a result, the Debtors are continually in the process of negotiating renewals, extensions, and/or entry into new insurance policies and surety bonds with respect to expiring coverage. In fact, the directors and officers Insurance Policy must be renewed on or before October 1, 2019 and one of the Surety Bonds will need to be increased during September 2019, in the ordinary course of business, thus requiring a supplemental premium.
- Debtors to serious risks, including: (a) the incurrence of direct liability for the payment of claims that otherwise would have been payable by the Insurance Carriers; (b) the occurrence of material costs and other losses that would have otherwise been reimbursed by the Insurance Carriers; (c) the potential loss of good-standing status to conduct business in jurisdictions that require the Debtors to maintain certain levels of third-party coverage; (d) the inability to obtain similar types of insurance and surety bond coverage; and (e) the incurrence of higher costs for obtaining new coverage. Failure to maintain adequate coverage or to make the required payments could jeopardize the Debtors' efforts to complete a consensual restructuring.

19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 29 of 62

Accordingly, the relief requested in the Insurance Motion is necessary to avoid immediate and irreparable harm to the Debtors, their creditors and other parties in interest.

- 76. To the extent that there are any outstanding prepetition Insurance and Surety Obligations (I am not aware of any), the Plan provides that they will not be impaired. Accordingly, the relief requested in the Insurance Motion merely expedites the treatment of the Insurance and Surety Obligations that would otherwise occur at a later date under the Plan, thereby avoiding unnecessary harm to the Debtors' business.
- 77. Thus, I believe that the relief requested in the Insurance Motion is in the best interests of the Debtors' estates, their creditors, and all other parties in interest, and will enable the Debtors to continue to operate in the ordinary course without unnecessary disruption.

  Accordingly, on behalf of the Debtors, I respectfully submit that the Court should grant the Insurance Motion.
- Orders Determining Adequate Assurance of Payment for Future Utility Services and Prohibiting Utility Providers From Altering, Refusing or Discontinuing Services (the "<u>Utilities Motion</u>") requesting entry of interim and final orders (a) determining that the Utility Providers (defined below) have been provided with adequate assurance of payment, (b) approving the Debtors' proposed Adequate Assurance Procedures, and (c) prohibiting the Utility Providers from altering, refusing or discontinuing services on account of prepetition amounts outstanding and on account of any perceived inadequacy of the Debtors' proposed adequate assurance.

- 79. In the ordinary course of business, the Debtors obtain water and electric services from six Utility Providers.<sup>17</sup> A list of the Utility Providers and corresponding accounts is attached to the Utilities Motion as Exhibit B. The Debtors' estimated average monthly utility payments to the Utility Providers is approximately \$97,500.
- 80. Uninterrupted utility services are essential to the Debtors' ongoing operations and, therefore, to the success of the Debtors' restructuring. The Debtors must be fully operational 24 hours a day in order to meet the needs of customers. If the Utility Providers refuse or discontinue service, even for a brief period, the Debtors' business operations will be severely disrupted. The impact on the Debtors business operations, customer relationships, revenue and profits will be extremely harmful and will jeopardize the Debtors' reorganization efforts.
- Providers in a timely manner. Cash held by the Debtors and the cash generated in the ordinary course of business will provide sufficient liquidity to pay the Debtors' utility service obligations in accordance with prepetition practice. To provide additional assurance of payment, the Debtors propose to deposit into a segregated account \$49,000 (the "Adequate Assurance Deposit"), which represents an amount equal to approximately two weeks of all of the Debtors' utility services. The Adequate Assurance Deposit will be held in the segregated account for the duration of these chapter 11 cases to be applied to any postpetition defaults in payment to the Utility Providers. I believe that the Adequate Assurance Deposit, in conjunction with the Debtors' ability to pay for future utility services in accordance with prepetition practice, provides more than adequate assurance of payment to the Utility Providers.

The Debtors utilize the services of only electric and water Utility Providers because the Debtors' facilities do not use natural gas or heating oil, their waste is removed either by a landlord or by the Debtors, and the Debtors use their own telephone and internet services.

19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 31 of 62

- 82. I believe that the relief requested in the Utilities Motion is necessary to avoid immediate and irreparable harm, is in the best interests of the Debtors' estates, their creditors and all other parties in interest, and will enable the Debtors to continue to operate in the ordinary course without disruption. Accordingly, on behalf of the Debtors, I respectfully submit that the Court should grant the Utilities Motion.
- order (a) extending the time for the Debtors to file schedules and statement of financial affairs (collectively, the "Schedules and Statements") through and including forty-five (45) days after the date required under Bankruptcy Rule 1007(c), without prejudice to the Debtors' right to request additional extensions should it become necessary and (b) waiving the requirement to file the Schedules and Statements altogether upon the effective date of the Plan if the effective date of the Plan occurs on or before the time to file the Bankruptcy Schedules, as extended (the "Schedules Extension/Waiver Motion").
- 84. The Debtors' principal assets, other than certain Bank Accounts and rights under the Old Indenture, are located in Mexico. Under the Plan, the only creditors with debts being restructured voted in support of the Plan and all other claims of the Debtors are being satisfied by the Debtors on the Effective Date or in the ordinary course of business. Accordingly, I believe that the relief requested in the Schedules Extension/Waiver Motion is appropriate because it (a) will not prejudice or adversely affect the rights of any creditor or other party in interest and (b) will relieve the Debtors of an administrative burden. The Debtors' focus should be on growing the business and maximizing the value of the New Notes to be issued to the holders of the Old Notes.

19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 32 of 62

- 85. Prime Clerk Claims and Noticing Agent Retention Application. The Debtors seek authority to retain and appoint Prime Clerk as its claims 18 and noticing agent under 28 U.S.C. § 156(c). As described below, the Debtors will also file an application to retain Prime Clerk as its Balloting Agent pursuant to section 327 of the Bankruptcy Code. The application to retain Prime Clerk as claims and noticing agent pertains only to work to be performed by Prime Clerk under the Clerk's Office delegation of duties permitted by section 28 U.S.C. § 156(c), Local Rule 5075-1 and the claims agent protocol. In compliance with the claims agent protocol, the Debtors reviewed the proposals of at least two other Court-approved claims and noticing agents to ensure selection through a competitive process. The Debtors believe, and I agree, that Prime Clerk's rates are competitive and reasonable as compared to those offered in the other proposals, and that Prime Clerk is well qualified to provide the services listed herein. Additionally, the Debtors believe, and I agree, that the indemnification provisions under the terms of the engagement with Prime Clerk are customary and reasonable for claims and noticing agents in chapter 11 cases.
- 86. A detailed description of the services that Prime Clerk has agreed to render and the compensation and other terms of the engagement are provided in the Debtors' *Application for Appointment of Prime Clerk LLC as Claims and Noticing Agent* (the "Section 156(c)

  Application"). For the reasons set forth herein and in the retention application, I respectfully submit that the Section 156(c) Application should be approved.

### **PART V**

Given the prepackaged nature of the Chapter 11 Cases and that, the only class of claims solicited under the Plan has voted in favor of the Plan, the Debtors do not currently anticipate that any claims will be filed in the Chapter 11 Cases. Nevertheless, in an abundance of caution, the retention of Prime Clerk covers those services as well.

The Debtors will also file in the near future applications to retain Paul Hastings, LLP and Alvarez & Marsal México, S.C. as its legal and financial advisors, respectively.

## **LOCAL RULE 1007-2 DISCLOSURES**

- 87. Pursuant to Local Rule 1007-2(a)(1), a statement regarding the nature of the Debtors' business and the circumstances leading to the filing of the chapter 11 cases is set forth in Parts I through III above.
- 88. The chapter 11 cases were not originally commenced under chapter 7 or chapter 13 of the Bankruptcy Code. Accordingly, Local Rule 1007-2(a)(2) is inapplicable.
- 89. In accordance with Local Rule 1007-2(a)(3), attached as Schedule I lists the names and addresses of the holders of the Old Notes that organized pre-petition their legal and financial advisors.
- 90. In accordance with Local Rule 1007-2(a)(4), Schedule 2 lists the twenty (20) largest unsecured claims, excluding the claims of insiders, held against the Debtors as of the Petition Date. Schedule 2 includes a list of the names and addresses of each such creditor, and the names, addresses and telephone numbers of persons familiar with the Debtors' accounts. Where available, the amount of the claim is also included. In each case, the claim amount listed on Schedule 2 represents the Debtors' best estimate of the amount of the claim, and is therefore subject to verification. The Debtors reserve any and all rights (i) as to whether any claim is contingent, unliquidated, disputed or subject to setoff, (ii) challenge the priority, nature, amount and status of any claim or debt and (iii) to assert any remedies, defenses, counterclaims and offsets with respect to each of the foregoing.
- 91. Pursuant to Local Rule 1007-2(a)(5), Schedule 3 lists the name and address of the holders of secured claims against the Debtors as of the Petition Date. Any amount listed on Schedule 2 represents the Debtors' best estimate, and is therefore subject to verification. The Debtors reserve all rights as to the validity, enforceability and priority of each claim and lien

pending approval of the Plan and reserves any and all rights to assert remedies, defenses, counterclaims and offsets with respect to such claim.

- 92. Pursuant to Local Rule 1007-2(a)(6), Schedule 4 provides a summary of the Debtors' total assets and liabilities as of July 30, 2019.
- 93. Pursuant to Local Rule 1007-2(a)(7), Schedule 5 lists the number and classes of publicly traded debt and equity issued by the Debtors. The Debtors represent that no officer or director of the Debtors owns any of the Old Notes listed on Schedule 5, but, the following directors of Maxcom Parent, as of April 30, 2019, held the following amounts of Maxcom Parent's outstanding capital stock: (a) Rodrigo Lebois Mateos 12.67%; (b) Enrique Castillo Sánchez Mejorada 9.09%; (c) Javier Molinar Horcasitas 5.19%; (d) Henry Davis Carstens 2.88%; (e) Alberto Martin Soberon 2.10%; and (f) Ricardo Guillermo Amtmann Aguilar 1.53%.
- 94. Pursuant to Local Rule 1007-2(a)(8), Schedule 6 contains a list of all of the Debtors' property in the possession or custody of any custodian, public officer, mortgagee, pledgee, assignee of rents, or secured creditor, or agent for any such entity, giving the name, address and telephone number of such entity. The Debtors represent that there are no proceedings related to any of the above pending in any court.
- 95. Pursuant to Local Rule 1007-2(a)(9), Schedule 7 lists the property or premises owned, leased or held under another arrangement from which the Debtors operate.
- 96. Pursuant to Local Rule 1007-2(a)(10), Schedule 8 lists the locations of the Debtors' substantial assets, the location of its books and records, and the nature, location and value of any assets held by the Debtors outside the territorial limits of the United States.

- 97. Pursuant to Local Rule 1007-2(a)(11), I hereby confirm that to the best of my knowledge, as of the Petition Date, there were no pending actions or proceedings against the Debtors, where a judgment against the Debtors or seizure of the Debtors' properties may be imminent as of the Petition Date.
- 98. Pursuant to Local Rule 1007-2(a)(12), Schedule 9 lists the Debtors' existing senior management, including their tenure with the Debtors and a brief summary of their relevant responsibilities and experience.
- 99. Pursuant to Local Rule 1007-2(b)(1), the Debtors estimate that the weekly payroll for employees, exclusive of officers, directors, stockholders and partners, during the 30-day period following the Petition Date will be \$0 because a non-debtor affiliate of the Debtors pay all of the Debtors' employees' wages and benefits. As set forth above and in the Unimpaired Claims Motion and the Cash Management Motion, Maxcom Parent transfers funds to certain non-debtor affiliates on a bi-weekly basis to fund such payroll. Therefore, because of the forgoing, no amounts will come due in the next 30 days.
- 100. Pursuant to Local Rule 1007-2(b)(2), the Debtors estimates that the amount to be paid to the Debtors' officers for the 30-day period following the Petition Date will be \$0, because, as with employees, a non-debtor affiliate of the Debtors pays the Debtors' officers and directors their wages and benefits, and no amounts will come due in the next 30 days. Maxcom Parent pays the board of directors a fee per each board meeting. No amounts will be paid to the directors in the next 30 days.
- 101. Pursuant to Local Rule 1007-2(b)(3), Schedule 10 provides the estimated consolidated cash receipts, disbursements, net cash gain or loss, obligations and receivables

expected to accrue but remain unpaid for the 30 days following the Petition Date, other than professional fees.

- 102. Venue of the chapter 11 cases in this district is proper because Maxcom USA is organized under the laws of the State of New York. In addition, Maxcom USA has amounts on retainer in the trust account of Paul Hastings.
- Hastings. In addition, the 2013 Old Notes Indenture and the new indenture for the Senior Notes are subject to New York law and provides that Maxcom Parent is subject to service of process in this district, and has submitted to the jurisdiction of the state and federal courts located in Manhattan for any issue or dispute arising under the Old Notes (or the Senior Notes). Finally, Maxcom Parent's rights under the Old Notes Indenture (governed by New York law) constitute Maxcom Parent's principal asset in the United States.<sup>20</sup>

In addition, certain of Maxcom Parent's other U.S. subsidiaries, Sierra USA Communications, Inc. and Maxcom USA, Inc. also have assets in the U.S., including a telecom infrastructure that is leased to Maxcom Parent. The Debtors have valued these assets on their books at less than \$100,000.

19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 37 of 62

Pursuant to 28 U.S.C. § 1746, I declare under penalty of perjury under the

laws of the United States of America that the foregoing is true and correct.

Dated: August 19, 2019 New York, New York

/s/ Erik Gonzalez Laureano

Erik Gonzalez Laureano Chief Financial Officer

EXHIBIT A
Debtors' Organizational Chart

C.....

#### Maxcom Telecomunicaciones, S.A.B de C.V.

Corporate Structure Summary Table

Date: August 14, 2019

#[1]	Name		Country	Description / Objective	Ownership	Highlights	Guarantor to Notes
5	Maxcom Telecomunicaciones, S. A. B. de C. V.	[2]	Mex	Holding Company	62.10% general public, 10.13% Rodrigo Lebois, 8.88% Fideicomiso 744869 Banorte, 6.89% Enrique Castillo, 5.22% Javier Molinar, 3.82% Wilfrido Castillo, 2.96% Henry Davis	Provides services to customers. Owner of most subs at a 99.99% and Mex SE trading company	Yes
20	Outsourcing Operadora de Personal, S. A. de C. V.		Mex	Payroll Services for Holding Company	99.998 % Maxcom Telecom, 0.002% TECBTC	To be merged with Holding Company	Yes
25	TECBTC Estrategias de Promoción, S. A. de C. V.	[3]	Mex	Payroll Services for Holding Company	99.998 % Maxcom Telecom, 0.002% Telcoop	To be merged with Holding Company	Yes
30	Maxcom SF, S. A. de C. V.		Mex	Financial Services for Intercompany	99.998 % Maxcom Telecom, 0.002% TECBTC	To be merged with Holding Company. Holds accounts receivable from Maxcom	Yes
35	Maxcom USA, Inc.		USA	Constituted to invoice foreign clients	100% Maxcom Telecom	Company in the US. Never utilized. To be reactivated	Yes
40	Maxcom TV, S. A. de C. V.		Mex	Company had concession to provide T.V. services	99.998 % Maxcom Telecom, 0.002% TECBTC	To be merged with Holding Company. Never utilized	Yes
45	Telereunión, S. A. de C. V.		Mex	Infrastructure lease to Holding Company	99.999 % Maxcom Telecom, 0.001% TECBTC	To be merged with Holding Company. Company acquired from 3rd party	Yes
50	Sierra USA Communications, Inc.		USA	Infrastructure lease to Holding Company	100% Maxcom Telecom	Company acquired from 3rd party.	Yes
55	Telscape de México, S. A. de C. V.		Mex	Real estate lease to Holding Company and to a 3rd party	99.999 % Maxcom Telecom, 0.001% TECBTC	Company acquired from 3rd party	Yes
60	Sierra Comunicaciones Globales, S. A. de C. V.		Mex	Infrastructure lease to Holding Company	99.999 % Maxcom Telecom, 0.001% TECBTC	To be merged with Holding Company. Company acquired from 3rd party	Yes
65	Asesores Telcoop, S. A. de C. V.	[4]	Mex	Payroll Services for Holding Company	99.998 % Maxcom Telecom, 0.002% TECBTC	Holds risk 5 employees	Yes
70	Celmax Movil, S. A. de C. V.		Mex	Joint Venture with 3rd parties (individuals)	51% Maxcom Telecom, 49% 3rd parties (individuals)	To be deconsolidated in September 2019	Yes
80	Maxcom USA, Telecom, Inc.		USA	[Assorted services in the USA]	[100% Maxcom Holding]	Recently created	[Yes]

#### Notes:

[A] Subsidiaries to be merged during 2019

- [3] Also referred to as TECBTC
- [4] Also referred to as Telcoop

<sup>[</sup>B] Joint Venture

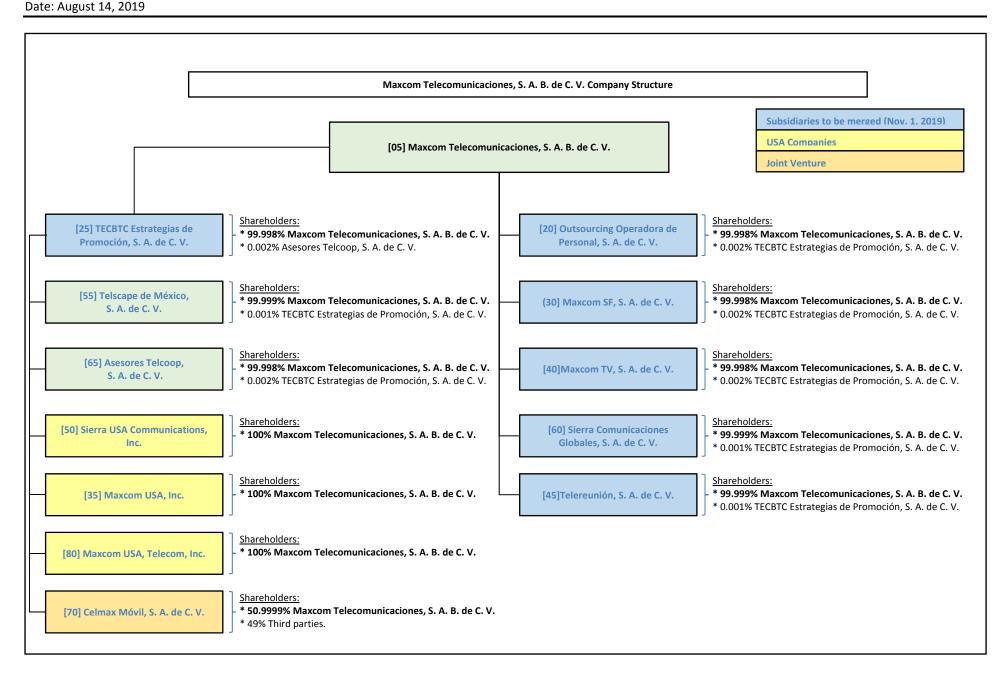
<sup>[</sup>C] List does not include Fundación Maxcom, A.C., which is a non-for-profit, executes donations and is not a guarantor for the notes

<sup>[1]</sup> Internal number used by Maxcom to identify each subsidiary

<sup>[2]</sup> Also referred to as Maxcom Telecom or Holding Company

#### Maxcom Telecomunicaciones, S.A.B de C.V.

Corporate Structure Summary



#### The Holders of the Old Notes That Approached Debtors Prepetition

Pursuant to Local Rule 1007-2(a)(3), following are the names and addresses of the holders of the Old Notes that approached the Debtors pre-petition and their legal and financial advisors to the extent known by the Debtors.

Holders of the Old Notes Mr. Ignacio Fernandez

Moneda Asset Management Av. Isidora Goyenechea 3621

Santiago, Chile Tel: 56-2-2337-7900

E-mail: <u>ifernandez@moneda.cl</u>

Mr. Andrés Segú Megeve Investments

Espoz 3150 Santiago, Chile Tel: 56-2-2577-3600 E-mail: asegu@megeve.cl

Mr. Patrick Kiblisky

UBS Financial Services, Inc.<sup>21</sup>

100 SE 2<sup>nd</sup> Street Miami, FL 33131 Tel: 305-536-9277

E-mail: pkiblisky@msn.com & patrick.kiblisky@ubs.com

Legal Counsel Ronald R. Jewell, Esq.

Email: rrjewell1949@outlook.com

Alejandro Sainz, Esq. Cervantes Sainz, S.C. Torre del Bosque

Blvd. Manuel Avila Camacho 24-20 piso

Col. Lomas de Chapultepec Cuidad de Mexico. 11000

Mexico

Tel: 52-55-917-850-47

Email: asainz@cervantesainz.com

Financial Advisor Mr. Zain A. Manekia

Cicerone Advisers LLC 140 Broadway, 46<sup>th</sup> Floor New York, NY 10005 Tel: 212-371-9115

Email: zain@ciceroneadvisers.com

It is the Debtors' understanding that UBS Financial Services, Inc. is not acting for itself, but instead as private banker to certain holders of the Old Notes.

#### Schedule 2

#### **Twenty Largest Unsecured Claims**

Pursuant to Local Rule 1007-2(a)(4), the following is a list of Maxcom Parent's creditors holding the twenty (20) largest unsecured claims, excluding insiders, based on Maxcom Parent's unaudited books and records as of August 16, 2019. Maxcom USA has no creditors. The Creditor List has been prepared in accordance with Bankruptcy Rule 1007(d) and does not include persons who come within the definition of "insider" set forth in section 101(31) of the Bankruptcy Code.

The information contained herein shall not constitute an admission of liability by, nor is it binding on, the Debtors. Any amounts listed herein are estimated, on a preliminary basis, and subject to verification. The Debtors reserve any and all rights to assert that any debt or claim included herein is a disputed claim or debt, and to challenge the priority, nature, amount, or status of any such claim or debt. In the event of any inconsistencies between the summaries set forth below and the respective corporate and legal documents relating to such obligations, the descriptions in the corporate and legal documents shall control.

	NAME OF CREDITOR	COMPLETE MAILING ADDRESS, AND EMPLOYEE, AGENT, OR DEPARTMENT OF CREDITOR FAMILIAR WITH CLAIM	NATURE OF CLAIM	INDICATE IF CLAIM IS CONTINGENT, UNLIQUIDATED, DISPUTED, PARTIALLY SECURED OR SUBJECT TO SETOFF	AMOUNT OF CLAIM (USD)
1.	QUALTEL SA DE CV M. Herrera FRANCISCO FERNANDEZ TREVIÑO 475 LEONES MONTERREY MONTERREY 64600 Mexico	QUALTEL SA DE CV M. Herrera PHONE: +528117693022 FAX: EMAIL: mherrera@qualtel.com.mx	Services		\$1,700,615.22
2.	Instituto Federal de Telecomunicaciones IFT Insurgentes Sur #1143, Col. Nochebuena 03720 Mexico	Instituto Federal de Telecomunicaciones IFT PHONE: 55 5015 4000 FAX: EMAIL: atencion@ift.org.mx	Fine	Contingent and Disputed	\$1,054,404.41

## 19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 43 of 62

3.	NEC DE MEXICO SA DE CV M. Ramirez JAIME BALMES 8 COL LOS MORALES POLANCO 11510 Mexico	NEC DE MEXICO SA DE CV M. Ramirez PHONE: +525521226500 FAX: EMAIL: mramirez@nec.com.mx	Goods	\$210,318.45
4.	MXT EAGLE TOWERS SAPI DE CV Oliver Deleau PEDREGAL 24 PISO 3 PISO 3 MOLINO DEL REY 11040 Mexico	MXT EAGLE TOWERS SAPI DE CV Oliver Deleau PHONE: +525541298523 FAX: EMAIL: oliver.deleau@mxtowers.co	Sale and Leaseback	\$202,804.60
5.	DATAVISION DIGITAL SA DE CV Jaime Lama PATRIOTISMO 8 COL CONDESA 12200 Mexico	DATAVISION DIGITAL SA DE CV Jaime Lama PHONE: +525541951100 FAX: EMAIL: jaime.lama@datavision.com.mx	Services	\$172,114.61
6.	WESTCON MEXICO SA DE CV Customer Service CALLE LAGO VICTORIA 74 PISO PISO 7 COL GRANADA 11520 Mexico	WESTCON MEXICO SA DE CV Customer Service PHONE: +525541603257 FAX: EMAIL: anyluv@comstor-la.com	Goods	\$139,554.45
7.	PROCOM SERVICIOS INTELIGENTES Ricardo Pelusi MONTES ATHOS 355□ 302 355□302 LOMAS DE CHAPULTEPEC III 11000 Mexico	PROCOM SERVICIOS INTELIGENTES Ricardo Pelusi PHONE: +525562864325 FAX: EMAIL: ricardo.pelusi@procom□inc	Services	\$133,869.96

### 19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 44 of 62

	ALCATEL LUCENT	ALCATEL LUCEUT MENICO CA DE		011270600
8.	ALCATEL LUCENT MEXICO SA DE	ALCATEL LUCENT MEXICO SA DE CV	Maintenance	\$113,796.00
	CV CV	Eduardo Velazquez		
	Eduardo Velazquez	PHONE: +525526209200		
	CIENCIA 13 13	FAX:		
	SIN NUMERO PARQUE	EMAIL:		
	INDUSTRIAL 54730	eduardo.velazquez@nokia.c		
	Mexico			
9.	INNOVACONECT S DE	INNOVACONECT S DE RL DE CV	Maintenance	\$104,284.00
	RL DE CV	Juan B.M.		
	Juan B.M.	PHONE: +525531785086		
	Rio tuxpan 1	FAX:		
	PASEOS DE	EMAIL:		
	CHURUBUSCO 09030	juanbm@innovaconect.com		
10.	Mexico SK HOLDINGS SA DE	SK HOLDINGS SA DE CV	Maintenance	\$84,334.34
10.	CV CV	Carlos	Maintenance	\$64,334.34
	Carlos	PHONE: +527282823258		
	PASEO DE LOS	FAX:		
	ENCINOS 38	EMAIL: carlos@skh.mx		
	FRACC LOS ENCINOS			
	KM 46 52000			
	Mexico		<u>                                       </u>	
11.	IP MATRIX SA DE CV	IP MATRIX SA DE CV	Services	\$74,625.47
	Accounts Receivable	Accounts Receivable	1	
	CAMPOS ELISEOS 9050	PHONE: +526562571281	]	
	H1 9050	FAX:		
	H1	EMAIL: ar@transtelco.net		
	CAMPOS ELISEOS			
	32472			
	Mexico			
12.	PROFESIONALES EN	PROFESIONALES EN	Goods	\$74,285.50
12.	COMPUTACION SA DE	COMPUTACION SA DE	Goods	\$74,203.30
	Irene Antonio	Irene Antonio		
	XICOTENCATL 109	PHONE: +525586785489		
	COL DEL CARMEN	FAX:		
	COYOACAN	EMAIL:		
	04100	irene_antonio@pco.com.mx		
	Mexico			
1.2	AVERY G A P PE GV	AVERY G A P PE GV		050 105 05
13.	AXTEL S.A.B DE CV	AXTEL S.A.B DE CV	Services	\$59,105.85
	A. Ceballos BLVD DIAZ ORDAZ KM	A. Ceballos PHONE: +528147701134		
	3.33 L□1	FAX:		
	COL UNIDAD SAN	EMAIL: aceballos77@gmail.com		
	PEDRO 66215	EM IIE. decounos//@gman.com		
	Mexico		1	
14.	LEVEL SMS SA DE CV	LEVEL SMS SA DE CV	Services	\$55,229.98
	Customer Service	Customer Service	1	
	PASEO DE LAS	PHONE: +525551478040	]	
	PALMAS 215 304D	FAX:	]	
	304D	EMAIL: smsadmin@c3ntro.com	1	
	LOMAS DE		]	
	CHAPULTEPEC 1 SE 11000		]	
	Mexico		1	
	IVICAICU			
15.	ATC HOLDING FIBRA	ATC HOLDING FIBRA MEXICO	Maintenance	\$48,946.03
15.	MEXICO	Carolina Zainos		\$ 10,5 10.05
	Carolina Zainos	PHONE: +525588501602	]	
	JUAN VAZQUEZ DE	FAX:	1	
	MELLA 48	EMAIL: Carolina.zainos@americant	1	
	PISO5		]	
	LOS MORALES			
	POLANCO 11510		1	
	Mexico		]	

## 19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 45 of 62

16.	DUPRA SYSTEMS SA DE CV C. Duran CALLE TAXCO 14 506 7 506 7 ROMA SUR 06760 Mexico	DUPRA SYSTEMS SA DE CV C. Duran PHONE: +525552644058 FAX: EMAIL: cduran@duprasystems.com	Services		\$45,820.36
17.	Secretaria de Couminaciones y Transporte SCT Insurgentes Sur 1089 Col. Nochebuena 03720 Mexico	Secretaria de Couminaciones y Transporte SCT PHONE: 55□57□23□93□00 FAX: EMAIL: buzon_ucg@sct.gob.mx	Fine	Contingent and Disputed	\$43,389.20
18.	GRUPO POLMESA SA DE CV Treviño PLAN SEXENAL 3760 3760 3760 JARDIN REVOLUCION, TLAQUEPAQUE 45580 Mexico	GRUPO POLMESA SA DE CV Treviño PHONE: +523310295003 FAX: EMAIL: trev@prodigy.net.mx	Services		\$42,180.31
19.	JAG TELECOM SA DE CV Camacho LA GARITA 31 LT 4 COL CALPULTITLA 55700 Mexico	JAG TELECOM SA DE CV Camacho PHONE: +525565847696 FAX: EMAIL: camachosua@jagtelecom.com	Services		\$41,293.58
20.	VICTOR HUGO RODRIGUEZ LOPEZ Victor Hugo Rodriguez HORNERO 2 1 1 LA PRADERA EL MARQUES 76269 Mexico	VICTOR HUGO RODRIGUEZ LOPEZ Victor Hugo Rodriguez PHONE: +524422675039 FAX: EMAIL: hugo1978_@hotmail.com	Services		\$39,300.66

#### **List of the Holders of Secured Claims**

Consistent with Local Rule 1007-2(a)(5), the following is a list of creditors holding secured claims against Maxcom Parent, excluding claims of insiders as defined in 11 U.S.C. § 101(31). The information contained herein shall not constitute an admission of liability by, nor is it binding on, the Debtors. The amount listed herein is estimated, on a preliminary basis, and subject to verification. The description of the collateral securing such claims is intended only as a brief summary. In the event of any inconsistency between the summary set forth below and the respective corporate and legal documents relating to the secured claims, the descriptions in the corporate and legal documents shall control. Maxcom USA has no secured creditors.

CREDITOR NAME AND ADDRESS	AMOUNT OF CLAIM	COLLATERAL DESCRIPTION	ESTIMATED VALUE OF COLLATERAL
Banco Nacional de Comercio Exterior, S.N.C.	\$1.84 million	Funds deposited in Trust Account	\$454,942.13 <sup>22</sup>
Periférico Sur 4333, Colonia Jardines en la Montaña, Delegación Tlalpan, México, Ciudad de México, C.P. 14210			
U.S. Bank N.A., as Indenture Trustee for Step-Up Senior Notes due 2020 100 Wall Street, Suite 600, New York, NY 10005	\$103,378,674	Fixed Assets	\$114,147,000 <sup>23</sup>

Calculated by using the buying rate for pesos reported by the Banco de Mexico as of August 16, 2019 in the amount of Ps. 19.5763 per \$1.00. As set forth above, the amounts in such Trust Account that exceed the monthly debt service payment will be transferred to Maxcom Parent.

The Old Notes are also secured by the fixed assets of certain of Maxcom Parent's subsidiaries. As of June 30, 2019, the Debtors estimate that such subsidiaries' fixed assets are worth in the aggregate \$3,448,000.

19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 47 of 62

### **Summary of the Debtors' Assets and Liabilities**

Pursuant to Local Rule 1007-2(a)(6), the following are estimates of Maxcom Parent's assets and liabilities (book value) as of July 31, 2019. The information contained herein shall not constitute an admission of liability by, nor is it binding upon Maxcom Parent. The only asset of Maxcom USA is the retainer paid to Paul Hastings LLP which will be disclosed in the application to retain such firm.

ASSETS AND LIABILITIES	AMOUNT
Total Assets (book value as of July 31, 2019)	USD \$360,765,884
Total Liabilities (book value as of July 31,	USD \$294,935,064
2019)	

### SCHEDULE 5 **List of Publicly Held Securities of the Debtors**

Pursuant to Local Rule 1007-2(a)(7), the following list the debt securities of Maxcom Parent that are publicly held. Maxcom USA has not issued debt securities.

#### **Bond Debt**

	AMOUNT	PRINCIPAL AMOUNT	
October 11,	\$180,400,000	\$103,378,674	2020
	October 11, 2013	October 11, \$180,400,000	AMOUNT           October 11,         \$180,400,000         \$103,378,674

#### **Equity Interests**

DESCRIPTION	ISSUANCE	SHARES OUTSTANDING
Series A Common Stock	October 17, 2007 <sup>24</sup>	144,471,081

<sup>&</sup>lt;sup>24</sup> Effective October 17, 2007, existing Series A, B, and N shares were modified and/or reclassified to Series A.

#### **Summary of Debtors' Property Held by Third Parties**

Pursuant to Local Rule 1007-2(a)(8), the following schedule lists the Debtors' property that is in the possession or custody of any custodian, public officer, mortgagee, pledgee, assignee of rents, or secured creditor, or agent for any such entity.

As explained above, the Bancomext has an interest in funds placed into the Trust Account arising from proceeds of certain specific accounts receivable of Maxcom Parent. Banorte, as trustee, transfers the proceeds directly from Maxcom Parent's account at BBVA. After Banorte makes the monthly debt service to Bancomext from such trust, Banorte sends to Maxcom Parent the surplus remaining in the trust. There is currently approximately \$454,942.13 in the Trust Account. If, during the first 15 days of any month, the balance in the BBVA Account (9809) falls below the coverage ratio of 2.5 times the monthly debt service, Banorte directs Maxcom Parent to wire funds from such Santander account to the Trust Account to ensure that the amounts on deposit are sufficient to satisfy the coverage ratio.

Note: Professionals seeking retention in this Chapter 11 Case will disclose their retainers in their respective retention applications.

Calculated by using the buying rate for pesos reported by the Banco de Mexico as of August 16, 2019 in the amount of Ps. 19.5763 per \$1.00.

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### **Schedule of Owned and Leased Property**

Pursuant to Local Rule 1007-2(a)(9), the following schedule lists the property or premises owned, leased or held under other arrangement from which Maxcom Parent operates its businesses as of the Petition Date.

# 

#	Name of Property	Type of Leasing
1	MAQUINARIA	SITE RENTAL
2	MORALES	SITE RENTAL
3	VILLA DE LAS FLORES	SITE RENTAL
4	PIRULES	SITE RENTAL
5	SAN ANDRÉS	RENTAL OF WAREHOUSES AND OFFICES
6	LOMAS DE LA HACIENDA	RENTAL OF WAREHOUSES AND OFFICES
7	LD AGUASCALIENTES	SITE RENTAL
8	TAMAULIPAS 150	SITE RENTAL
9	LA MARIA	SITE RENTAL
10	ESTACIONAMIENTO ANEXO	RENTAL OF WAREHOUSES AND OFFICES
11	VALLE TECNOLOGICO	SITE RENTAL
12	SAN LORENZO	SITE RENTAL
13	RANCHO PAVON	SITE RENTAL
14	TEHUACAN INDEPENDENCIA	SITE RENTAL
15	JARDINES DE CASANUEVA	SITE RENTAL
16	BODEGA ACTIVO FIJO	RENTAL OF WAREHOUSES AND OFFICES
17	AUTOPISTA	SITE RENTAL
18	CHIMALHUACAN	SITE RENTAL
19	VILLAS DE ATLIXCO	SITE RENTAL
20	NUEVO SITIO TORRE FUERTE	SITE RENTAL
21	LOPEZ MATEOS I	SITE RENTAL
22	EL SOL	SITE RENTAL
23	TORRE ZAFIRO	SITE RENTAL
24	CHALCO AUTOPISTA	SITE RENTAL
25	ESTADIO NEZA	SITE RENTAL
26	CORDOBA VERACRUZ	SITE RENTAL
27	SANTA CLARA	SITE RENTAL
28	SCT	SITE RENTAL
29	ESTADO DE MEXICO	SITE RENTAL
30	CAC AMERICAS	RENTAL OF WAREHOUSES AND OFFICES
31	JARDINES DE MORELOS	SITE RENTAL
32	CAC GLORIETA	RENTAL OF WAREHOUSES AND OFFICES
33	ZOPILOCALCO	SITE RENTAL
34	CHURUBUSCO	SITE RENTAL
35	RESIDENCIAL SAUCES	SITE RENTAL
36	TORRE SATÉLITE	SITE RENTAL
37	TULTEPEC	SITE RENTAL
38	TORRE DIAMANTE	SITE RENTAL
39	JARDINES DE MORELOS 2	SITE RENTAL
40	TOREO	SITE RENTAL
41	TORRE MAYOR	SITE RENTAL
42	WEB SYSTEM	SITE RENTAL
43	NACIONES UNIDAS	SITE RENTAL
44	POPOCATEPETL	SITE RENTAL
45	FUERTES	SITE RENTAL

## 19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 53 of 62

16	SWITCH OUTDETANO	CITE DENITAL
46 47	SWITCH QUERETARO 20 DE NOVIEMBRE	SITE RENTAL SITF RENTAL
	HOTEL ONE	SITE RENTAL
48		•··-··-
49	EL LAUREL	SITE RENTAL
50		SITE RENTAL
51	INDEPENDENCIA PONIENTE	SITE RENTAL
52	EL BARCO	SITE RENTAL
53 54	LD IRAPUATO METROPOLITANA	SITE RENTAL
54		SITE RENTAL SITF RENTAL
55 56	PLAZA ANTARA	•··· <u>·</u>
		SITE RENTAL RENTAL OF WAREHOUSES AND OFFICES
57 58		RENTAL OF WAREHOUSES AND OFFICES
59		SITE RENTAL SITE RENTAL
60 61	POLVORIN ALAMEDA VERACRUZ	SITE RENTAL SITE RENTAL
62	PLAZA GALERIAS	SITE RENTAL
63	CERRO DE LA BANDERA	SITE RENTAL SITE RENTAL
64 65	LD MONTERREY	•··-··-
65		SITE RENTAL
66	TORRE LATINO	SITE RENTAL
67	WTC	SITE RENTAL
68	RADIO CENTRO	SITE RENTAL
69 70		RENTAL OF WAREHOUSES AND OFFICES
70 71	REFORMA 199	SITE RENTAL
71 72	PLAZA INVERLAT	SITE RENTAL SITE RENTAL
72 72	TORRE LATINO	SITE RENTAL SITE RENTAL
73 74	ESTACIONAMIENTO CEYLAN	SITE RENTAL SITE RENTAL
74 75	TEHUACAN HOTEL GRAN VALLE CIUDAD	SITE RENTAL
75 76	ROSSEAU 14	SITE RENTAL SITE RENTAL
76 77	SIERRA USA MC ALLEN	RENTAL OF WAREHOUSES AND OFFICES
77 78	TORRE GEMINIS	SITE RENTAL
78 79	LD CELAYA	SITE RENTAL
80	CAC ARAGON	RENTAL OF WAREHOUSES AND OFFICES
81	EDIFICIO EME	RENTAL OF WAREHOUSES AND OFFICES
82	VALLEJO	SITE RENTAL
83	POP GUADALAJARA	SITE RENTAL
84	FRACC DEL LLANO	SITE RENTAL
85 86	INSURGENTES JESUS MARIA	SITE RENTAL SITE RENTAL
87	RINCON DEL PARQUE	SITE RENTAL
88 89	SALIDA A SAN LUIS SIGLO XXI	SITE RENTAL SITE RENTAL
90	TEXCOCO	SITE RENTAL SITE RENTAL
90	CHICOLOAPAN	SITE RENTAL SITE RENTAL
	OBRERISMO	
92	ODKEKISIVIO	SITE RENTAL

93	PUEBLO DE AYOTLA	SITE RENTAL
94	BARRIO CANASTEROS	SITE RENTAL
95	LA PAZ	SITE RENTAL
96	MEGA CHALCO	SITE RENTAL
97	MEGA CHIMALHUACAN	SITE RENTAL
98	CHIMALHUACAN	SITE RENTAL
99	LOS HORNOS	SITE RENTAL
100	ALFREDO BARRANDA	SITE RENTAL
101	TOPILEJO	SITE RENTAL
102	LA PALMA	SITE RENTAL
103	TUXPAN 2	SITE RENTAL
104	HACIENDA REAL DE TULTEPE	SITE RENTAL
105	NUEVO SITIO MONTEREY	SITE RENTAL
106	HEROES DE IXTAPALUCA	SITE RENTAL
107	LA QUEBRADA	SITE RENTAL
108	LOMAS DE LA HACIENDA	SITE RENTAL
109	PANTITLAN MUNICIPIO NEZA	SITE RENTAL
110	CARLOS HANK GONZALEZ	SITE RENTAL
111	RIO FRIO	SITE RENTAL
112	LS DLP	SITE RENTAL
113	OLIMPICO	SITE RENTAL
114	DAKOTA	SITE RENTAL
115	SANTA APOLONIA	SITE RENTAL
116	LAS AMERICAS	SITE RENTAL
117	HUEJOTZINGO	SITE RENTAL
118	SAN MARTIN TEXMELUCAN	SITE RENTAL
119	SAN ANDRES DE LA CAÑADA	SITE RENTAL
120	JAIME BALMES	SITE RENTAL
121	TORRE PINE	SITE RENTAL
122	NODO LEON	SITE RENTAL
123	FLORIDA	SITE RENTAL
124	LD SALTILLO	SITE RENTAL
125	PROLONGACION REFORMA:	SITE RENTAL
126	VALLE DE CEYLAN	SITE RENTAL
127	CENTRAL ANIMAS	RENTAL OF WAREHOUSES AND OFFICES
128	LAS AGUILAS	SITE RENTAL
129	INDEPENDENCIA	SITE RENTAL
130	INDEPENDENCIA (SCT)	SITE RENTAL
131	NUEVO CUAUTITLAN	SITE RENTAL
132	IGNACIO PICHARDO	SITE RENTAL
133	LOPEZ MATEOS 2	SITE RENTAL
134	BOSQUES ECATEPEC	SITE RENTAL
135	HACIENDA DE LAS FLORES	SITE RENTAL
136	LD NUEVO LAREDO	SITE RENTAL
137	SWITCH MAGDALENA	SITE RENTAL
138	OAXACA 112	SITE RENTAL
139	CAC MUÑOZ	RENTAL OF WAREHOUSES AND OFFICES

## 19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 55 of 62

140	CAC PIRULES	RENTAL OF WAREHOUSES AND OFFICES
141	MARFLO INSURGENTES	SITE RENTAL
142	TORRE BBG	SITE RENTAL
143	ALBORADA HOMEX	SITE RENTAL
144	MARAVILLAS	SITE RENTAL
145	MAGDALENA FASE 03	SITE RENTAL
146	EL MARQUES	SITE RENTAL
147	IZTAPALAPA	SITE RENTAL

## 19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Sites Owned by Maxcom Parent

	The state of the s		
No.	Site Name	Address	
1	PLAZA ESTRELLA ATLACOMULCO		
2	AMERICAS I	AV. MIGUEL HIDALGO 343, MZ.56 LOT.69, ESQ. AV. SAN JOSE MARTIN, FRACC. LAS AMERICAS, ECATEPEC	
3	AMERICAS II	AV. MARIANO ABASOLO MZ 23 LOT. 1, ESQ. AV. SIMON BOLIVAR, FRACC. LAS AMERICAS, ECATEPEC	
4	AMERICAS III	IGNACIO ALLENDE 37, MZ 108 LOT.70, ESQ. AV. SIMON BOLIVAR, FRACC. LAS AMERICAS, ECATEPEC	
5	AMERICAS IV	IGNACIO LOPEZ RAYON 236, MZ. 35, LOT. 1, ESQ. AV. IGNACIO ALDAMA, FRACC. LAS AMERICAS, ECATEPEC	

6	HEROES TECAMAC SECC II Y V	SECCION V, BOSQUE DE LAS MORAS MZ 96 LT 22 FRACC LOS HEROES TECAMAC (REALIDAD MEXIQUENSE) TECAMAC TECAMAC DE FELIPE VILLANUEVA, MX MEXICO 00000
7	EX HACIENDA SANTA INES	HACIENDA LA PURISIMA LOTE 64, MANZANA 57, EX HACIENDA SANTA INES, NEXTLALPAN, ESTADO DE MEXICO
8	SAN MARTIN XICO	LOTE 16, MANZANA 16, CONJUNTO URBANO REAL DE SAN MARTIN, VALLE DE CHALCO SOLIDARIDAD
9	AGUA AZUL	5 SUR 5747, FRACCIONAMIENTO VILLA ENCANTADA, PUEBLA
10	BOSQUES DE MANZANILLA	CANAL DE CUATLAZINGO, CASA 1-6 GALAXIA BOSQUES DE MANZANILLA EN PUEBLA, PUEBLA
11	HACIENDA SAN JOSE CHAPULCO	PROLONGACION 133 PONIENTE 12624, CASA 27-3, LOTE 27, MANZANA 5, CONJUNTO HABITACIONAL HACIENDA SAN JOSE, EX HACIENDA DE CHAPULCO, PUEBLA
12	MAYORAZGO	BENITO JUAREZ NO. 6512 A, COL. VICENTE GUERRERO, C.P. 72470
13	SANTA MARIA (SAN PEDRO)	GRAN AVENIDA 2018, FRACCIONAMIENTO HADAS, PUEBLA 72130 MEXICO
14	SAN BARTOLO	RETORNO 3D SUR 4 , UNIDAD HABITACIONAL LOMA BELLA, PUEBLA, 72130
15	POP TEHUACAN - NACIONES UNIDAS	PROLONGACIÓN BENITO JUÁREZ NORTE 3412, NICOLÁS DE TETETZINTLA, TEHUACAN, PUEBLA, C.P. 75701
16	HACIENDA SANTA CLARA I	AV. 131 PONIENTE 2727 "C", FRACCIONAMIENTO HACIENDA SANTA CLARA, PUEBLA, PUEBLA
17	HACIENDA SANTA CLARA II	AV. 141 PONIENTE 2907, LOTE 2, MANZANA 15, FRACCIONAMIENTO HACIENDA SANTA CLARA, PUEBLA, PUEBLA

## 19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Pg 58 of 62

18	AEROPUERTO	AVENIDA DEL SOL 215 LT-2 MZ-7 AEROPUERTO SLP
19	QUINTAS DE LA HACIENDA	SIERRA NEVADA 112 FRACC. SIERRA BONITA SLP
20	21 DE MARZO	LAZARO CÁRDENAS 621 21 DE MARZO SLP
21	SAUCITO	SAN VICENTE MARTIR S/N RANCHO DE LA CRUZ SLP

### <u>Location of Debtors' Substantial Assets, Books and Records, and Nature and Location of Assets Outside of the United States</u>

Pursuant to Local Rule 1007-2(a)(10), the following provides the location of the Debtors' substantial assets and books and records, and the nature, location, and value of any assets held by the Debtors outside the territorial limits of the United States as of the Petition Date:

DEBTOR'S ASSETS	LOCATION
Maxcom Parent Substantial Assets	See attached schedule.
Maxcom Parent Books and Records	Guillermo González Camarena, 2000, Centro
	Ciudad, Santa Fé, Mexico, CDMX.
Maxcom USA Substantial Assets	Retainers on deposit in New York with
	professionals.
Maxcom USA Books and Records	Guillermo González Camarena, 2000, Centro
	Ciudad, Santa Fé, Mexico, CDMX.

19-23489-rdd Doc 4 Filed 08/19/19 Entered 08/19/19 12:04:51 Main Document Schedblegol of 62
Location of Maxcom Parent Substantial Assets

\*In USD

			Net Value as of December
Location	Acquisition Value	Amortization	31, 2018
Aguascalientes	\$ 482,687	\$ (87,126)	\$ 395,561
Baja California	845	- 72	773
Baja California Sur	2,115	- 24	2,092
Chihuahua	313,879	- 20,710	293,169
Ciudad de Mexico	246,647,571	- 158,083,209	88,564,362
Ciudad de México	1,029,869	-	1,029,869
Coahuila	265,466	- 30,930	234,536
Durango	14,144	- 2,072	12,072
Estado de Mexico	19,110,127	- 6,105,354	13,004,773
Guanajuato	1,078,145	- 295,460	782,685
Hidalgo	10,025	- 1,780	8,245
Jalisco	2,281,322	- 305,597	1,975,725
Michoacan	99,874	- 59,174	40,700
Morelos	30,680	- 2,479	28,201
Nuevo León	6,989,781	- 2,437,956	4,551,825
Oaxaca	2,115	- 24	2,092
Puebla	6,075,636	- 2,239,961	3,835,674
Queretaro	3,405,125	- 1,281,667	2,123,458
Quintana Roo	26,114	- 2,647	23,468
San Luis Potosi	2,428,911	- 493,626	1,935,285
Sinaloa	295,231	- 236,740	58,490
Sonora	3,596	- 460	3,137
Tabasco	672	- 80	593
Tamaulipas	596,979	- 57,548	539,431
Texas	68,935	- 23,326	45,609
Tlaxcala	13,794	- 5,484	8,310
Veracruz	1,705,904	- 304,795	1,401,109
Other	830,320	- 717,127	113,193
<b>Grand Total</b>	\$ 293,809,861	\$ (172,795,426)	\$ 121,014,436

### **Debtors' Senior Management**

Pursuant to Local Rule 1007-2(a)(12), the following provides the names of the individuals who constitute the Debtors' existing senior management, their tenure with the Debtors and a brief summary of their responsibilities and relevant experience as of the Petition Date:<sup>26</sup>

NAME	TITLE	RESPONSIBILITY	TENURE
Lauro Cantu Frias	Chief Executive	Directs company's	Oct. 2016
	Officer of Maxcom	operations, sales, and	
	Parent	management of business	
		plan; over 15 years'	
		experience in senior	
		management positions	
Erik Gonzalez	Chief Financial	Directs finance, accounting,	Apr. 2017
Laureano	Officer of Maxcom	budgeting, planning, and	
	Parent	information technology;	
		over 19 years' experience in	
		senior management	
		positions	
Erik Gonzalez	Chief Executive	Directs policies, manages	Aug. 2019
Laureano officer of Maxcom		business, property, and	
	USA	affairs of corporation	

#### **Schedule of 30 Day Estimated Cash Receipts and Disbursements**

Pursuant to Local Rule 1007-2(b)(3), the following schedule provides, for the 30 day period following the Petition Date, the Debtors' estimated cash receipts and disbursements, net cash gain or loss, and obligations and receivables expected to accrue but remain unpaid, other than professional fees:

Туре	Estimated Amount
Cash Receipts	\$4,059,736
Cash Disbursements	\$2,085,769
Net Cash Gain (Loss)	\$1,973,966
Unpaid Obligations	$$0^{27}$

Other than wages and benefits, the Debtors are deferring paying amounts due to insiders in the ordinary course of the Debtors' business until the effective date of the Plan.